

# The FreeBSD Foundation

## PROFIT AND LOSS

January - March, 2020

	TOTAL
Income	
Contributions	
4030 Contributions Income	
4060 Unrestricted	86,469.58
<b>Total 4030 Contributions Income</b>	<b>86,469.58</b>
<b>Total Contributions</b>	<b>86,469.58</b>
<b>Total Income</b>	<b>\$86,469.58</b>
GROSS PROFIT	<b>86,469.58</b>
Expenses	
5010 Program Expenses	
5175 Conference registration	375.20
5250 Advocacy*	4,122.90
5251 Public relations	5,400.00
<b>Total 5010 Program Expenses</b>	<b>9,898.10</b>
Contracted services	
6230 Accounting	3,964.82
6245 Legal fees	2,831.00
6688 Website Support	10,227.00
<b>Total Contracted services</b>	<b>17,022.82</b>
Direct program expenses	
5270 FreeBSD Journal	14,250.00
6252 Contractors - short term	6,200.00
<b>Total Direct program expenses</b>	<b>20,450.00</b>
FreeBSD Infrastructure	
5110 Hardware (To Be Capitalized YE)	7,357.60
5145 Equipment purchases - not to be capitalized	1,100.42
5220 Infrastructure hosting fee	85.71
5230 URL & Communications	73.50
<b>Total FreeBSD Infrastructure</b>	<b>8,617.23</b>
Insurance	
6310 Liability Insurance	1,316.18
<b>Total Insurance</b>	<b>1,316.18</b>
Office expenses	
6070 Bank Service Charges	1,154.71
6075 Work management tools	2,232.00
6090 Telephone and Conference Calls	74.09
6100 Postage and Delivery	261.26
6110 Office Supplies	150.20
6115 Office Administration	1,150.58

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	TOTAL
6117 Rent	241.56
<b>Total Office expenses</b>	<b>5,264.40</b>
Personnel expenses	
6211 Salaries	95,328.56
6212 Payroll taxes	5,732.06
6213 Health insurance	4,437.22
6215 Payroll expense	114.60
6250 Contractors - long term	12,308.75
<b>Total Personnel expenses</b>	<b>117,921.19</b>
Sponsorships	
5170 Conference Sponsorship	15,098.62
<b>Total Sponsorships</b>	<b>15,098.62</b>
Travel	
5065 Lodging & Transportation	13,026.78
5066 Meals & entertainment	718.65
<b>Total Travel</b>	<b>13,745.43</b>
Unapplied Cash Bill Payment Expense	0.00
<b>Total Expenses</b>	<b>\$209,333.97</b>
NET OPERATING INCOME	<b>\$ -122,864.39</b>
Other Income	
Investment income	
7100 Fidelity Unrealized Gains/Loss	-196,500.36
7400 Dividend Income	16,991.12
7402 Short-Term Capital Gain	-54,528.90
7403 Long-term Capital Gains	3,562.11
7600 Interest Income	3,366.58
<b>Total Investment income</b>	<b>-227,109.45</b>
<b>Total Other Income</b>	<b>\$ -227,109.45</b>
Other Expenses	
77000 Exchange Gain or Loss	24.63
<b>Total Other Expenses</b>	<b>\$24.63</b>
NET OTHER INCOME	<b>\$ -227,134.08</b>
NET INCOME	<b>\$ -349,998.47</b>