

The FreeBSD Foundation Profit & Loss

	Jan - Dec 15
Ordinary Income/Expense	
Income	
Journal Income	
Journal Subscription Income	4,350.63
Journal Advertising Income	8,262.50
Total Journal Income	12,613.13
Contributions Income	
Unrestricted	656,594.54
Total Contributions Income	656,594.54
Total Income	669,207.67
Gross Profit	669,207.67
Expense	
Program Expenses	
Conference and Dev Summits	442.02
Meals & Entertainment	302.98
Membership Fees	4,045.26
Program Travel	
Travel Meals	1,504.54
Program Travel - Other	30,866.03
Total Program Travel	32,370.57
Program Payroll Cost	
Program Salaries	152,589.90
Program Payroll Taxes	11,616.17
Total Program Payroll Cost	164,206.07
Project Development	
Hardware (To Be Capitalized YE)	0.00
Professional Staff	241,610.00
Direct Project Funding	180,472.03
Total Project Development	422,082.03
Legal Expenses	19,137.21
Grants	
Conference Sponsorship	52,182.39
Travel Grants	21,212.75
Total Grants	73,395.14
Project Services	
Project Services (Sentex) Power	1,408.97
URL & Communications	1,185.84
Total Project Services	2,594.81
Project Equipment Shipping	278.64
Advocacy Expenses	
Marketing	4,694.27
FreeBSD Journal	45,600.00
Advocacy Expenses - Other	39.12
Total Advocacy Expenses	50,333.39
Total Program Expenses	769,188.12

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Administrative Expenses		
Membership Fee		454.53
General Office Expenses		
Government Licenses & Fees	10.00	
Bank Service Charges	290.00	
Government Fees	10.00	
Telephone and Conference Calls	857.97	
Postage and Delivery	314.24	
Office Supplies	473.77	
Total General Office Expenses		1,955.98
Travel		1,525.12
Administrative Payroll Cost		
Health Insurance Premiums	17,123.82	
Payroll Expenses	6,536.58	
Administrative Payroll Taxes	7,490.35	
Administrative Salaries	97,063.72	
Administrative Payroll Cost - Other	0.00	
Total Administrative Payroll Cost		128,214.47
Accounting		
Tax Preparation	1,650.00	
Accounting - Other	4,318.90	
Total Accounting		5,968.90
Administrative Contract Staff		8,740.48
Service Appreciation		300.00
Insurance		
Disability Insurance	356.50	
Liability Insurance	1,874.00	
Workers Comp	1,091.00	
Total Insurance		3,321.50
Training		49.00
Total Administrative Expenses		150,529.98
Fundraising Expenses		
Advocacy		5,067.95
Fundraising Fees		
Other Donation Services	211.87	
Bank Fees	144.00	
PayPal Fees	1,015.17	
Click&Pledge Fees	3,284.24	
Total Fundraising Fees		4,655.28
Postage and Shipping		28.60
Fundraising Payroll Cost		
Fundraising Salaries	38,130.00	
Fundraising Payroll Taxes	2,725.57	
Total Fundraising Payroll Cost		40,855.57
Staff & Board Travel Expenses		
Meals	33.90	
Travel	1,419.41	
Total Staff & Board Travel Expenses		1,453.31

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Website Support	17,500.00
Software Licenses	431.15
Promotional Expenses	3,494.74
Total Fundraising Expenses	<u>73,486.60</u>
Total Expense	<u>993,204.70</u>
Net Ordinary Income	-323,997.03
Other Income/Expense	
Other Income	
Fidelity Unrealized Gains/Loss	-8,774.11
Dividend Earnings	20,603.06
Interest Income	73.10
Other Income	66.91
Total Other Income	<u>11,968.96</u>
Net Other Income	<u>11,968.96</u>
Net Income	<u><u>-312,028.07</u></u>