

02/12/15

The FreeBSD Foundation  
**Profit & Loss**  
January through December 2014

	<u>Jan - Dec 14</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Unrelated Income</b>	
FreeBSD Journal Advertising Inc	2,687.50
<b>Total Unrelated Income</b>	2,687.50
<b>FreeBSD Journal Proceeds</b>	8,162.12
<b>Contributions Income</b>	
Unrestricted	2,425,345.27
<b>Total Contributions Income</b>	2,425,345.27
<b>Total Income</b>	2,436,194.89
<b>Gross Profit</b>	2,436,194.89
<b>Expense</b>	
<b>Program Expenses</b>	
Membership Fees	3,000.00
Program Travel	14,146.75
<b>Program Payroll Cost</b>	
Program Salaries	101,472.12
Program Payroll Taxes	8,042.41
<b>Total Program Payroll Cost</b>	109,514.53
<b>Project Development</b>	
Professional Staff	194,230.00
Direct Project Funding	124,574.37
<b>Total Project Development</b>	318,804.37
<b>Legal Expenses</b>	16,719.27
<b>Grants</b>	
Conference Sponsorship	48,101.83
Travel Grants	16,709.15
<b>Total Grants</b>	64,810.98
<b>Project Services</b>	3,165.13
<b>Project Equipment Shipping</b>	114.38

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<b>Advocacy Expenses</b>	
Marketing	36,542.73
FreeBSD Journal	43,174.77
<b>Total Advocacy Expenses</b>	<u>79,717.50</u>
<b>Team Communications</b>	289.40
<b>Total Program Expenses</b>	<u>610,282.31</u>
<b>Administrative Expenses</b>	
<b>General Office Expenses</b>	
Bank Service Charges	1,293.00
Government Fees	20.00
Telephone and Conference Calls	653.00
Postage and Delivery	193.47
Office Supplies	534.48
<b>Total General Office Expenses</b>	<u>2,693.95</u>
<b>Travel</b>	2,889.14
<b>Administrative Payroll Cost</b>	
Health Insurance Premiums	5,160.11
Payroll Expenses	2,333.00
Administrative Payroll Taxes	3,758.97
Administrative Salaries	48,767.72
<b>Total Administrative Payroll Cost</b>	<u>60,019.80</u>
<b>Accounting</b>	
Tax Preparation	1,495.00
Accounting - Other	3,969.00
<b>Total Accounting</b>	<u>5,464.00</u>
<b>Administrative Contract Staff</b>	37,005.00
<b>Service Appreciation</b>	49.73
<b>Insurance</b>	
Liability Insurance	1,796.00
Workers Comp	712.55
<b>Total Insurance</b>	<u>2,508.55</u>

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Training	3,989.00
<b>Total Administrative Expenses</b>	114,619.17
<b>Fundraising Expenses</b>	
<b>Fundraising Fees</b>	
Other Donation Services	40.00
Bank Fees	174.01
PayPal Fees	2,014.89
Clic&Pledge Fees	2,668.13
<b>Total Fundraising Fees</b>	4,897.03
Postage and Shipping	145.71
<b>Fundraising Payroll Cost</b>	
Fundraising Salaries	35,100.08
Fundraising Payroll Taxes	2,653.70
<b>Total Fundraising Payroll Cost</b>	37,753.78
<b>Staff &amp; Board Travel Expenses</b>	
Meals	1,525.48
Travel	4,245.07
<b>Total Staff &amp; Board Travel Expenses</b>	5,770.55
Website Support	8,548.51
Database Support	371.25
Software Licenses	360.00
Promotional Expenses	5,878.31
<b>Total Fundraising Expenses</b>	63,725.14
<b>Total Expense</b>	788,626.62
<b>Net Ordinary Income</b>	1,647,568.27
<b>Other Income/Expense</b>	
<b>Other Income</b>	
Fidelity Unrealized Gains/Loss	914.54
Dividend Earnings	97.70
Interest Income	49.14
<b>Total Other Income</b>	1,061.38

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Other Expense	
Other Expenses	14.84
Total Other Expense	<u>14.84</u>
Net Other Income	<u>1,046.54</u>
Net Income	<u><u>1,648,614.81</u></u>