

05/08/14

**The FreeBSD Foundation**  
**Profit & Loss**  
 January through December 2013

	Jan - Dec 13
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Contributions Income</b>	
Unrestricted	765,718.37
<b>Total Contributions Income</b>	765,718.37
<b>Total Income</b>	765,718.37
<b>Gross Profit</b>	765,718.37
<b>Expense</b>	
<b>Program Expenses</b>	
Program Travel	2,503.14
<b>Program Payroll Cost</b>	
Program Salaries	67,053.78
Program Payroll Taxes	5,199.68
<b>Total Program Payroll Cost</b>	72,253.46
<b>Project Development</b>	
Professional Staff	149,590.00
Direct Project Funding	122,610.00
<b>Total Project Development</b>	272,200.00
Legal Expenses	7,585.35
Service Appreciation	93.89
<b>Grants</b>	
Conference Sponsorship	45,386.00
Travel Grants	17,379.01
<b>Total Grants</b>	62,765.01
Project Services	2,259.39
Project Equipment Shipping	195.36
<b>Advocacy Expenses</b>	
FreeBSD Journal	11,350.00
Advocacy Expenses - Other	3,489.00
<b>Total Advocacy Expenses</b>	14,839.00
Team Communications	134.08
<b>Total Program Expenses</b>	434,828.68
<b>Administrative Expenses</b>	
<b>General Office Expenses</b>	
Meals & Entertainment	343.73
Bank Service Charges	1,565.60
Government Fees	10.00
Telephone and Conference Calls	1,382.51
Postage and Delivery	935.41
Office Supplies	738.39
<b>Total General Office Expenses</b>	4,975.64
Travel	935.37

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<b>Administrative Payroll Cost</b>	
Payroll Expenses	1,377.66
Administrative Payroll Taxes	2,943.82
Administrative Salaries	39,395.91
Administrative Payroll Cost - O...	0.00
<b>Total Administrative Payroll Cost</b>	43,717.39
Legal Fees	216.75
Accounting	4,795.00
Administrative Contract Staff	5,383.33
Service Appreciation	1,243.10
Govt. Licenses & Registrations	9.97
Insurance	
Liability Insurance	1,608.00
Workers Comp	382.00
<b>Total Insurance</b>	1,990.00
Continuing Education	135.00
<b>Total Administrative Expenses</b>	63,401.55
<b>Fundraising Expenses</b>	
Fundraising Fees	
Bank Fees	581.71
DonateNow Fees	319.87
PayPal Fees	1,936.02
Clic&Pledge Fees	846.18
<b>Total Fundraising Fees</b>	3,683.78
<b>Fundraising Payroll Cost</b>	
Fundraising Salaries	33,948.87
Fundraising Payroll Taxes	2,596.99
<b>Total Fundraising Payroll Cost</b>	36,545.86
<b>Staff &amp; Board Travel Expenses</b>	
Conferences and Dev Summits	225.00
Meals	2,182.88
Travel	14,943.43
<b>Total Staff &amp; Board Travel Expen...</b>	17,351.31
Website Support	8,040.20
Database Support	3,510.00
Software Licenses	336.00
Classes and Workshops	227.24
Promotional Expenses	9,391.22
Fundraising Expenses - Other	113.78
<b>Total Fundraising Expenses</b>	79,199.39
<b>Total Expense</b>	577,429.62
<b>Net Ordinary Income</b>	188,288.75
<b>Other Income/Expense</b>	
Other Income	
Fidelity Unrealized Gains/Loss	-6,159.49

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Credit Card Rebate	91.33
<b>Total Credit Card</b>	<b>91.33</b>
Dividend Earnings	18,816.99
Fidelity Capitol Gains Dist.	1,463.55
Interest Income	18.03
<b>Total Other Income</b>	<b>14,230.41</b>
<b>Net Other Income</b>	<b>14,230.41</b>
<b>Net Income</b>	<b><u><u>202,519.16</u></u></b>